



## Professional Profile

### Sharon Glasshof

Senior Broker

#### Premier Commercial Realty

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### PROFESSIONAL BACKGROUND

Sharon has over thirty-seven years of experience in the real estate market working land acquisitions, commercial, industrial, office, and retail.

Sharon firmly believes that the best way to assist clients and ensure each transaction runs smoothly, is to take the time to listen and understand exactly what the clients are looking for. Uprooting a business or looking for a new space to begin a business is a decision that is not taken lightly. Upon successfully procuring the new location, Sharon negotiates diligently with cooperating brokers, always ensuring that her clients obtain the best value for their dollar. Sharon takes the time to monitor the deal from start to finish which includes ongoing communication with attorneys, lenders, and cooperating brokers.

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### PROFESSIONAL ASSOCIATIONS

Northern Illinois Commercial Association of Realtors

Illinois Association of Realtors

National Association of Realtors

Midwest Real Estate Data

Northern Kane County Chamber—Board of Directors

Business Power Connection—BPC

Business Owners Seeking Success—B.O.S

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### EDUCATION BACKGROUND

Bookkeeping and Accounting—Harper College

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### PROFESSIONAL ACCOMPLISHMENTS

During her 30+ year career, Sharon has many accomplishments and awards from working with several high local visibility clients throughout the Fox Valley Area. From strip centers being developed and securing leases prior to completion, working with owners on over 40 industrial units leased and filled for over 15 years, to development of vacant land into brand new subdivisions.

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### LICENSES & CERTIFICATIONS

Real Estate License—1983

Managing Brokers License—2007

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### PERSONAL HISTORY

Sharon has been a resident of the Chicago area for many years in the Northwestern Suburbs / Fox Valley area. During her free time, she enjoys traveling, boating and spending time with family and friends.